

## **InstallatørGruppen strengthens its platform with the acquisition of Elektro ERTI AG**

InstallatørGruppen Switzerland has completed the acquisition of Elektro ERTI AG in Bern, marking its first expansion beyond the greater Zurich area. Following the transaction, InstallatørGruppen Switzerland comprises five operating companies. The acquisition brings the total number of companies across Denmark and Switzerland to 47.

Founded in 1994, Elektro ERTI AG has established a strong position as a provider of high-quality electrical services in the Bern region. The company is primarily focused on the B2B segment and serves a diversified customer base across property management, industry, commerce and the public sector. Revenue in 2025 was approximately CHF 7 million, and the company employs around 35 people.

Boris Bischoff, CEO of InstallatørGruppen Switzerland: “With Elektro ERTI AG, we are adding a well-established company with a long-standing reputation for quality and reliability. At the same time, this addition to the Group marks the starting point of our expansion beyond the greater Zurich area.”

The company will continue to operate under its existing name. Founder, Ertugrul Kalmaz will continue to lead the company together with the management team comprising Marc Schaller and Süleyman Memis, both of whom have been with the company for almost two decades. Ertugrul Kalmaz, founder of Elektro ERTI AG: “InstallatørGruppen understands the value of local entrepreneurship and provides us with a strong foundation for the next phase in our development.”

With the addition of Elektro ERTI AG, InstallatørGruppen Switzerland is expanding its customer base and network in German-speaking Switzerland and securing additional expertise in the B2B sector of electrical services – from planning and electrical installation to servicing and repairs. The acquisition will strengthen InstallatørGruppen’s presence in Switzerland and add further capabilities in specialist electrical services.

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### **About InstallatørGruppen**

InstallatørGruppen is a leading provider of technical installation solutions in Denmark and Switzerland. The Group consists of independent companies with a strong local presence and solid technical expertise. The companies deliver solutions within heating and plumbing, electrical, ventilation, cooling, and adjacent disciplines, including sprinkler installations, energy optimisation, building automation, fibre optics infrastructure, and solar panel installations. The Group’s ambition is to be a preferred partner in the energy transition. InstallatørGruppen is owned by its owner-managers and FSN Capital, a leading Northern European private equity firm.

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