

Deber Ventilation ApS is a part of InstallatørGruppen

InstallatørGruppen has entered into an agreement to acquire Deber Ventilation ApS, a specialist ventilation company headquartered in Fredericia, Denmark. The acquisition marks InstallatørGruppen's 40th completed acquisition in Denmark, bringing the total number of companies across Denmark and Switzerland to 44. Including one previously announced transaction subject to regulatory approval, the total number of acquisitions in Denmark will increase to 41, and the total number of companies across Denmark and Switzerland to 45 upon completion.

Since 2023, InstallatørGruppen has built a strong platform in Denmark and Switzerland based on a decentralised business model. With Deber Ventilation, InstallatørGruppen gains a well-established partner with deep technical roots and nearly 50 years of experience delivering ventilation solutions to residential, commercial and industrial clients. Founded in 1976, the company has since delivered everything from simple exhaust systems to advanced comfort and industrial installations with balanced ventilation, automation controls and sound dampening.

Peter Frandsen, Country CEO of InstallatørGruppen in Denmark, comments: "Ventilation is a discipline that is becoming increasingly important as demands for indoor climate quality and energy optimisation continue to rise. With Deber Ventilation, we are adding many years of strong expertise in this field to the Group."

Tom Gram Pedersen, Owner-Manager of Deber Ventilation, adds: "We have built a company we are proud of – and it has been important to us that it continues on that foundation. With InstallatørGruppen, we gain a partner that gives us the backing to grow, without having to compromise on what has made us what we are today."

Deber Ventilation will continue to operate independently under its current management, with Tom Gram Pedersen, Kasper Kiehn, Morten Gram and Søs Dahlhus leading the company, in line with InstallatørGruppen's decentralised partnership model.

Deber Ventilation was founded in 1976 and employs 20 people. Revenue in 2025 was DKK 60 million. The company delivers solutions within residential, industrial, and comfort ventilation as well as energy optimisation, commissioning, service and ventilation cleaning. The acquisition will strengthen InstallatørGruppen's presence in central Jutland and add further capabilities in specialist ventilation solutions.

About InstallatørGruppen

InstallatørGruppen is a leading provider of technical installation solutions in Denmark and Switzerland. The Group consists of independent companies with a strong local presence and solid technical expertise. The companies deliver solutions within heating and plumbing, electrical, ventilation, cooling, and adjacent disciplines, including sprinkler installations, energy optimisation, building automation, fibre optics infrastructure, and solar panel installations. The Group's ambition is to be a preferred partner in the energy transition. InstallatørGruppen is owned by its owner-managers and FSN Capital, a leading Northern European private equity firm.

www.installatørgruppen.dk